

# WILLING BEAUTY™

## ***"Willing Beauty™ Founding Partner Program" Terms & Conditions***

***The 'Willing Beauty™ Founding Partner Program' (hereinafter "Program") is available to all Willing Beauty Company, LLC (hereinafter "WBC") Beauty Advisors (hereinafter "BA(s)") on the terms and conditions noted below. WBC reserves the right to discontinue or alter the terms of this Program without notice.***

### ***PROGRAM OVERVIEW***

- The qualification period for this Program runs from 12:00 a.m. CT on August 28, 2017 through 11:59 p.m. CT on February 28, 2018 ("Program Period").
- All BAs in good standing as of 12:00 a.m. CT on August 28, 2017 who complete a Program application (located under WBC Business Resources at <http://central.willingbeauty.com/>) shall be enrolled to participate in qualification for Program. To be in good standing, BAs must be in compliance with the WBC Independent Business Owner Agreement Terms & Conditions and Policies and Procedures.
- All BAs who achieve Founding Partner status during Program Period will hold such status from the date status is achieved through the date BA cancels, is terminated or is not in good standing with WBC.
- In the event a BA who achieves Founding Partner status cancels, is terminated or is not in good standing with WBC, any and all benefits in connection with Program, along with Founding Partner status, will be forfeited by such BA.
- A 'calendar month' for purposes of this Program means a business month – the time period beginning at 12:00 a.m. CT on the first calendar day of the month and extending until 11:59 p.m. CT on the last calendar day of the month.

### ***PROGRAM REQUIREMENTS***

- In order to achieve Founding Partner status, a BA must achieve the 'Paid-As Rank' of Director or above during the commission run which includes Personal Volume (PV) records from February 28, 2018 and personally sponsors ten (10) qualified BAs by the end of Program Period.
- <sup>1</sup>A BA who achieves Founding Partner status during Program Period based on the requirements contained herein must complete an interview with the WBC Corporate Sales Team before Founding Partner status is finalized.

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<sup>1</sup> BAs who achieve Founding Partner status during Program Period will be contacted in early March 2018 by a member of WBC's Corporate Sales Team to schedule an interview.

## ***PROGRAM REWARDS***

- A BA who achieves Founding Partner status will earn the following rewards, at a minimum, in connection with Program:
  - Founding Partner title may be added to business cards and correspondence;
  - Exclusive invitation to attending Founding Partner meetings and events which will be held at least twice annually;
  - Recognition at WBC events;
  - Invitation to participate in monthly virtual meetings with the WBC headquarter staff to receive updates and information pertaining to WBC;
  - Invitation to learn about and participate in WBC product trials and rollouts before other BAs; and
  - Early registration access to WBC events.
- In order to continue receiving Program rewards, a BA must maintain the 'Paid-As Rank' of Director or above. If a BA falls below the 'Paid-As-Rank' of Director, such BA will receive a grace period of three (3) months to earn such rank back in order for BA to continue receiving Program rewards.
- After the close of a calendar month, all advancements in rank are considered final.

## ***GENERAL TERMS & CONDITIONS***

- BAs grant WBC the right to use and publish their legal name, business name (if applicable), photographs or videos containing BA's name and likeness, and BA's city or state of residence online and in print, or any other media, in connection with the Program.
- Rewards are non-transferrable. No substitutions.
- By participating in Program, BAs agree to be bound by these official terms & conditions, which shall be final and binding in all respects.
- Non-compliance with these terms & conditions may result in disqualification or forfeiture of Program.
- Force Majeure: Should events beyond the reasonable control of WBC and BA occur, including but not limited to (1) acts of God or government authorities; (2) natural disasters; (3) insolvency of any vendor participating in providing any Program rewards; (4) inability of WBC to fulfill its Program commitments for any reason; or (5) other emergencies beyond the parties' reasonable control make it illegal or impossible for such party to perform its obligations regarding this Program, such party may terminate their obligations regarding this Program upon written notice to the other party without liability.

- WBC reserves the right to deny a BA the right to participate in Program in WBC's sole and absolute discretion. WBC reserves the right to: (1) audit BA accounts to verify eligibility; (2) review product returns or exchanges to verify if such activity impacts Program qualification in any way.
- This Program is void where prohibited and is subject to change, suspension, modification or termination by WBC at any time during or after the Program period. All decisions made by WBC concerning this Program are made in the sole and absolute discretion of WBC and are final when made.
- The Program sponsor is WBC Group, LLC, 450 North 54<sup>th</sup> Street, Chandler, AZ 85226.