

WILLING BEAUTY™

Promotion Terms & Conditions

The Promotion (hereinafter the "Promotion") is available to all Willing Beauty Company, LLC (hereinafter "WBC") Beauty Advisors (hereinafter "BAs") and customers on the terms and conditions noted below. **WBC reserves the right to discontinue or alter the terms and conditions of this Promotion without notice.**

GENERAL TERMS & CONDITIONS

- By participating in the Promotion, BAs and customers agree to be bound by these official terms and conditions, which shall be final and binding in all respects.
- Non-compliance with these terms & conditions may result in disqualification or forfeiture of the Promotion.
- The Promotion runs during the dates displayed on the specific Promotion advertisement (hereinafter "Promotion Period") or while supplies last.
- Promotional discounts or elements are good only for specific products featured. All BA and customer orders of eligible items must be placed within Promotion Period. Limited quantity and valid while supplies last. Substitutions may apply at the Company's discretion. No refunds or exchanges. No exceptions.
- SKUs are located site-wide on <http://www.willingbeauty.com>.
- All retail customers and Crush Insiders shall be automatically eligible for the Promotion. During the Promotion Period, a customer may purchase a limited quantity of eligible items at the discounted rate.
- If Promotion is open to BAs, all BAs who are in good standing throughout the Promotion Period shall be eligible for the Promotion. To be in good standing, BAs must be in compliance with the Independent Business Owner Agreement Terms & Conditions and Policies and Procedures. During the Promotion Period, a BA may purchase a limited quantity of eligible items at the discounted rate per wholesale order.
- BAs will earn Personal Volume ("PV") based on customer's purchase of eligible items during the Promotion Period. PV amount earned will vary according to value of eligible item. BAs may earn a commission based on BA's status.
- Replacements and refunds will only be made consistent with existing warranties. Free products or discount codes received in connection with Promotion are forfeited if promotion item(s) are returned.
- Promotion is void where prohibited and subject to change, suspension, modification or termination by WBC at any time prior to, during, or after the Promotion Period. All decisions

made by WBC concerning Promotion are made in the sole and absolute discretion of WBC and are final when made.

FREE SHIPPING OFFER

- If applicable to the Promotion, BAs and customers will receive free upgraded or free standard ground shipping on the amount indicated in promotion details retail and wholesale, when applicable (*prior to taxes*) during the Promotion Period.
 - Qualifying purchase amount is calculated before tax and after all applicable discounts.
 - Qualified online orders will be automatically credited with free upgraded or standard ground shipping.
 - In the event qualifying order in connection with Promotion is credited with free ground shipping, and an expedited shipping method is chosen (Second Day Delivery or Overnight Delivery) the stated shipping and handling fees will apply.
 - Valid for shipments to the Continental United States, HI, AK, PR and Canada (if available). Also available for delivery to APO/FPO addresses.
 - Free upgraded or standard shipping offer may not be applied retroactively to existing online orders placed before Promotion Period begins.
 - Free upgraded or standard shipping does not apply to returns or replacements.